

GENERAL TERMS OF ENGAGEMENT

MARSH TAKAFUL BROKERS (MALAYSIA) SDN BHD



This Agreement sets out the terms under which Marsh Takaful Brokers (M) Sdn Bhd (“Marsh” or “we”) provide our services to you and supersede and replace any previous agreements containing the same or similar subject matter. These terms may only be varied by written agreement with you (unless superseded by future amended terms of business issued by Marsh and accepted by you). **By instructing us to act, you will be deemed to have accepted the terms of this Agreement and to have requested to deal with us in English unless we specifically agree with you otherwise.**

ABOUT MARSH

Marsh is licensed and regulated by the Bank Negara Malaysia (BNM). You can see the details of our authorisation by visiting the BNM website <http://www.bnm.gov.my>.

Marsh is an associate of Marsh & McLennan Companies, Inc. In this Agreement, the “Marsh Group” means Marsh & McLennan Companies, Inc. its subsidiaries and associate companies. Marsh may use offices in the Marsh Group or the services of other intermediaries external to the Marsh Group, when in Marsh’s professional judgement those services are necessary or appropriate.

1 OUR SERVICES

Marketing and Placement Services

The Services Marsh will perform are:

- to gather information from you to enable Marsh to obtain takaful quotes from the takaful market;
- provide the quotes obtained from the takaful market to you;
- upon receipt of instructions from you, to place the cover as instructed;
- assist you to lodge claims and where requested negotiate claims settlements;
- any other action that Marsh has specifically agreed in writing to perform.

The above Services relate only to the certificates of takaful and periods that Marsh has agreed to act on your behalf in writing and no others.

We will provide you with the information you need to make a decision about takaful cover available. All decisions regarding the amount, type or terms of takaful covers shall

be your sole responsibility. While Marsh may provide advice and recommendations, you must decide on the specific coverage that is appropriate for your particular circumstances and financial position.

Consulting and Risk Management and Administration Services

Marsh will, if required and agreed by Marsh, provide Consulting and Risk Management and administration services described in Appendix A and charge separately for these services.

Health and Wellness Consulting and Risk Management Services

Marsh will, if required and agreed by Marsh, provide the Health and Wellness Consulting and Risk Management services described in Appendix B and charge separately for these services.

Employee Health Benefits Administration Services

Marsh will, if required and agreed by Marsh, provide the Employee Health Benefits Administration services described in Appendix C and charge separately for these services.

2 MARKET SECURITY AND TAKAFUL REQUIREMENTS

- We will offer to place your certificate with takaful operators which are regulated by Bank Negara Malaysia (BNM) and required to comply with all laws of Malaysia, regulations and conditions of doing business, including solvency and takaful requirements. If you are interested in receiving more information about a particular takaful operator or takaful operators including information about its financial strength and security, please contact your Marsh

representative for further guidance and information.

- 3 **DISCLOSURE OF INFORMATION** - You must disclose to us and/or your takaful operators all information which is material to your requirements for cover or which might influence takaful operators in deciding to accept your business, finalising the terms to apply and/or the cost of cover. We will not be responsible for any consequences which may arise from any delay or failure by you to do so. Failure to make such disclosure could result in the certificate being rendered void, so that claims may not be paid. This duty of disclosure applies before the start of cover, when all material information must be disclosed to takaful operators to enable terms to be negotiated and cover arranged. This is not limited to answering specific questions that may be asked. Any material changes, which may occur or come to light after your certificate has been incepted must also be notified to us and your takaful operators.

The same duty is owed to the takaful operator before renewal, extension, variation or reinstatement of a contract of takaful. In addition, changes which substantially increase the risk, or relate to compliance with a warranty or condition in a certificate, must be notified at once.

You are responsible for the accuracy of all information given to Marsh. While Marsh will assist you with the completion of proposals, claim forms or other documents relating to the Services, Marsh does not accept responsibility for the accuracy of any answers, statements or information, nor can Marsh sign any document on your behalf.

- 4 **CLAIMS** - You are responsible for notifying all claims or potential circumstances that may give rise to a claim. To ensure full protection under your certificate, you should familiarise yourself with the provisions of your cover and procedural requirements in relation to claims

and to the notification of those claims. Failure to adhere to the notification requirements, particularly in relation to timing, as set out in the certificate or other coverage document, may entitle takaful operators to refuse your claim. **In presenting a claim, it is your responsibility to disclose all facts which are material to the claim.** False or exaggerated claims information can result in severe consequences including denial of a claim and cancellation of the certificate.

Where we collect claims payments, these will be remitted to you in accordance with any regulatory requirements. However, we will not remit claims monies to you before we have received them from takaful operators.

- 5 **PROVISION OF INFORMATION** - The services we provide to you are for your exclusive use and all data, recommendations, proposals, reports and other information provided by us in connection with our services contains proprietary, confidential information and are for your sole use and may not be shared with any third party, unless otherwise agreed by Marsh in writing.

- 6 **REMUNERATION** - Subject to any more specific term separately agreed in writing, our remuneration is based on brokerage which is payable out of contribution paid by you and allowed by the takaful operators with whom your cover is arranged. On occasions, we may be remunerated by both brokerage and a fee ("Engagement Fee"). Where we are to be remunerated by an Engagement Fee, this Agreement will still apply, but in addition we will agree with you the level of the Engagement Fee and any other matters such as the term of our engagement. You will be responsible to us for the payment of all such Engagement Fees. In this connection, Marsh may be paid separately by takaful operators a fee for risk management services related to your cover or be paid a fee for claims preparation or additional claim services.

GENERAL TERMS OF ENGAGEMENT

Brokerage and/or Engagement Fees are fully earned when you instruct us to bind cover for your certificate. There will be no return or cancellation of brokerage and/or Engagement Fees once you have instructed us to bind cover for your certificate, notwithstanding that the certificate is later varied, terminated or otherwise cancelled, and we are entitled to retain or recover from you all Engagement Fees and/or brokerage (or its equivalent) in respect of the full period of the certificate.

In the event that a takaful program is placed by Marsh for you, Marsh shall be compensated for its services through commissions from takaful operators based on a percentage of the premium paid (the "Commission"), subject to the following:

- (a) In the event that the amount of the Commission is less than the amount of the Engagement Fee, Marsh will charge the Commission together with an additional fee of an amount equal to the difference between the Commission and the Engagement Fee; and
- (b) In the event that the amount of the Engagement Fee is less than the amount of the Commission, Marsh will waive the payment of the Engagement Fee and Marsh's compensation shall consist solely of the payment of Commission.

For avoidance of doubt, under no circumstances shall Marsh be entitled to compensation by means of both Commission and the full Engagement Fee.

In the event of a mid-term adjustment, we may be entitled to further brokerage from any additional contribution payable.

WEB PLACEMENTS AND FACILITIES

Marsh may place your takaful program through a facility set up by Marsh (and/or

other members of the Marsh Group) with selected takaful operators and/or an internet based system developed by Marsh Group which allows for the efficient transfer of underwriting information to a panel of takaful operators competing for business and the ability to issue certificate documentation on line. Marsh (and/or other members of the Marsh Group) may be remunerated by a fee paid by the participating takaful operators for the use of the facility and/or the Marsh Group developed internet based system.

7 TERMINATION - Our engagement may be terminated by either party giving ninety (90) days written notice or by mutual agreement between the parties. On receiving termination notice, Marsh will immediately withdraw from all negotiations, including but not limited to renewal negotiations of certificates expiring in the notice period. Unless otherwise agreed in writing, Marsh will cease to manage your claims.

8 LIMIT OF LIABILITY - The maximum aggregate liability of Marsh and any other member of the Marsh Group relating to or arising out of the services provided under this Agreement and any other agreement relating to the provision of services to you shall not exceed RM30,000.

This limitation applies to all causes of action including, without limitation, breach of contract, breach of warranty, negligence, strict liability, misrepresentation and other torts. In no event will Marsh or any member of the Marsh Group be liable for any indirect, special, incidental, consequential or punitive damages or for any lost profits or other economic loss relating to, arising out of or in connection with this Agreement or the services provided under it.

This clause will not apply to any liability arising as a result of fraud or willful default on the part of Marsh or any liability which cannot lawfully be excluded or limited.

ELECTRONIC COMMUNICATIONS

We may communicate with each other by electronic mail, sometimes attaching further electronic data. By consenting to this method of communication we and you accept the inherent risks (including the security risks of interception of, or unauthorised access to, such communications, the risks of corruption of such communications and the risks of viruses or other harmful devices). Notwithstanding that we and you have reasonable virus checking procedures on our system, you will be responsible for virus checking all electronic communications sent to you. You will also be responsible for checking that the messages received are complete. In the event of a dispute the records maintained in the Marsh system shall be deemed definitive in respect of electronic communications and documentation passing between us.

- 9 **CONFIDENTIALITY** – We will treat any information in our possession, which relates to your business as confidential. It will be necessary for us to disclose information that you consider confidential to takaful operators or other parties, when acting on your behalf, where reasonably necessary to provide our Services and for internal review and audit purposes.

Likewise, we may disclose to third parties certain industry wide statistics or other information which may include information relating to you. Any sensitive information will be handled appropriately and information specific to you will not be identified without your consent.

We may reference your company's name and logo on any marketing materials that we give to you or third parties. If you do not wish us to reference your company's name and logo, then please advise your usual Marsh contact.

We may be required to collect and process

personal information (including sensitive personal information) from you or your employees and/or their dependants in order to be able to perform and provide the Services. Kindly provide **each person providing us with personal information** with a copy of the Personal Information Collection Statement set out in Appendix D to this Agreement ("PICS") and arrange for them to execute and return the same to us or alternatively, confirm to us that you have obtained all required consents to transfer their personal data to us for processing. Should you fail to return the PICS to us duly signed by relevant personnel, you will be deemed to have obtained all required consents to transfer personal information to us for processing once you have transferred any personal information to us.

- 10 **DOCUMENT RETENTION** - Marsh may retain documents for business effected on your behalf in electronic or paper in accordance with its document retention certificate in effect from time to time. Thereafter we may destroy documents without further reference to you.

In relation to certain classes of takaful, it is possible for claims to be made long after the certificate has expired. It is therefore important that you keep your certificate documentation safely for such time as you may be able to make a claim under the certificate.

- 11 **DATA PROTECTION AND DATA SECURITY** - You and Marsh will observe the provisions of any data protection or privacy legislation as applicable from time to time. This includes any obligation for the provider of personal data to obtain any required consent(s) in respect of the transfer of personal data to the recipient by the provider or any third party that is subject to applicable data protection or privacy legislation and any obligation with respect to the use, disclosure on a transfer by the recipient of personal data necessary to carry out its obligations under this agreement.

Marsh believes that all personal data it requests is necessary to provide its Services and for client relationship management.

Personal data will generally be kept confidential but you consent and authorise Marsh to provide or disclose your personal data for general Servicing purposes including placement, renewal, research, benchmarking and statistical analysis, credit assessment and crime prevention. Arranging takaful or providing claims services may involve certain disclosures of personal data to takaful operators, agents and service providers, including but not limited to consultants, market research, and quality assurance companies; Marsh Affiliates; industry regulators and Marsh's auditors. Where we consider it necessary and appropriate, we may transfer personal data and confidential information to a service provider, under conditions of confidentiality, for the purpose of data storage or processing or providing any service on our behalf to you. Marsh may include, on a de-identified basis, information relating to your takaful program in benchmarking, modelling and other analytics offerings. Marsh offers an array of analytics capabilities to clients, takaful operators and others. For clients, these offerings include benchmarking databases, analytics and modelling tools, surveys and other compilations of information, which are designed to help clients more effectively assess their risks, make more informed decisions and construct insurance programmes and other risk mitigation strategies. Marsh (or other members of the Marsh Group) may in some instances receive compensation for its analytics offerings from clients, takaful operators and others. Depending on the circumstances, the disclosure of personal data to any of the above may involve a transfer outside of Malaysia.

- 12 **USE FOR MARKETING PURPOSES** - We may use, analyse and assess information

held about you to give you information about products and services from members of the Marsh Group, and those selected third parties which we think may interest you by phone, post or other means. We may pass this information to other members of the Marsh Group (located inside or outside Malaysia) so that they may do the same.

If you do not wish to receive information concerning other Marsh Group or third party products and services, then please advise your usual Marsh contact.

- 13 **SALES AND SERVICES TAX** - If any supply made under this agreement is a taxable supply to which the Malaysian Sales and Services Tax ("SST") would apply, Marsh reserves the right to levy SST at the prescribe rate and the recipient of the supply agrees to pay the amount of SST.

14. **ASSIGNMENT AND TRANSFER** - We may at any time assign or transfer or deal in any manner with part or all of our rights or obligations under this Agreement and may subcontract or delegate our obligations under this Agreement to any of the Marsh Group.

- 15 **COMPLIANCE WITH LAWS** - The Marsh Group is required to act in accordance with the laws, regulations and requests of regulatory authorities operating in various jurisdictions which relate amongst other things, the prevention of money laundering, terrorist financing and the provision of financial services to any persons or entities that might be subject to sanctions. Marsh may take actions at the request of regulatory authorities and other companies within the Marsh Group of companies, these actions include delaying or rejecting your requests.

To prevent or detect theft and fraud and to assist in verifying identity, we and the insurers may exchange information with members of the Marsh Group of companies (located inside or outside Malaysia) and make searches of records held at fraud prevention agencies

GENERAL TERMS OF ENGAGEMENT

who will supply this information. We and the insurers may also pass information to financial and other organizations involved in fraud prevention.

You acknowledge and agree that Marsh is unable to provide broking, risk consulting, claims or other services or provide any benefit to the extent that the provision of such services or benefit would violate applicable laws or expose Marsh or the Marsh Group to any sanction, prohibition, or restriction under United Nations Security Council Resolutions or under other trade or economic sanctions, laws or regulations.

16 **GOVERNING LAW** - This Agreement which sets out the terms of our relationship with you, will be governed by and construed in accordance with Law of Malaysia and any dispute arising under it shall be subject to the exclusive jurisdiction of the Courts of Malaysia.

17 **MISCELLANEOUS** - Because the parties are of equal commercial sophistication in negotiating contracts and have negotiated this Agreement at arms' length, it shall not be construed for or against any party. Each party is entering into this Agreement voluntarily, has read and understands its provisions and has had the opportunity to seek and to obtain the advice of counsel on its rights and responsibilities under, and the terms and conditions of, this Agreement.

**Marsh Takaful Brokers (M) Sdn Bhd
Level 42-01 (West Wing), Q Sentral
2A, Jalan Stesen Sentral 2
Kuala Lumpur Sentral
50470 Kuala Lumpur
Malaysia**

**Telephone: +603 2302 8500
Fax : +603 2302 8555**

Appendix A: Consulting and Risk Management and Administration Services

Property Loss Control Services

Insurance Placement - Risk Control/Engineering Support

- Assist in developing property risk information in support of the property insurance marketing with the brokers. This can include, but not limited to:
- Loss control/COPE data (Note: COPE data collection is not an onsite activity) information. This will be accomplished reviewing;
- Existing Loss Control Reports
- Prior Marketing Submissions
- General information on locations and operations that may be available
- (B&M) Spare Parts Strategies
- (B&M) Object Lists
- (B&M) Emergency and Secondary Systems Review
- Preparation of a one page Property Risk Summary that can include;
 - Highlight of risk quality
 - Inspection and assessment program
 - Loss control philosophy and management commitment to loss control
 - Key risk improvements/investments made or planned
 - Overview of property risk management program and operations
 - Key risk improvement priorities with the client's response
 - Client investment in loss control, etc.
- Preparation of an action plan working with the client on key risk improvements, if needed, to present to the insurance markets.
- Participation in meeting with carrier underwriters and engineers to present (client) risk profile.
- Provide technical input and comments to brokers and client regarding recommendations by carriers and alternatives to consider and present.
- Review of loss estimates reflecting the risk to help the client understand how the markets may view the risk and loss potentials.
- Preparation and Presentation of the PRC Property Risk Dashboard included in the marketing submission or to use with the client.

Appendix B: Health and Wellness Consulting and Risk Management Services

Health and wellness consulting and risk management services that Marsh provides may include but it is not limited to the following:

- Collating and analysing of available relevant data and detailed benefits information against existing benefits program and employee profile
- Reviewing and refinement of objectives for benefits program
- Developing and planning of benefits design that would meet defined objectives, as well as detail the Core and Optional benefits, Price Tags, and Flex Points Allocation (if applicable)
- Developing of wellness program to meet benefits program objectives (if applicable)
- Undertaking a cost impact analysis on the proposed plan design
- Undertaking agreed number of employee focus groups to gather feedback on proposed plan design (if applicable)
- Preparing Management presentation for the approval of the proposed plan

Appendix C: Employee Health Benefits Administration Services

Employee health benefits administration services that Marsh provides may include but it is not limited to the following:

One-Off Service

Initial Setup - Implementation, Communication and Launch

- Establishing rules and policies for the benefits plan and setup applicable platform to support benefit plan (if applicable)
- Developing employee communication strategy & timeline
- Developing content of employee communication materials. This excludes design, printing and/or publication of said materials
- Undertaking the agreed number of employee communication sessions

Ongoing Service - Service, Delivery, Workflows, Documentation and Functionality

Updating platform configuration for renewal of plan year
Allocating of Flex Points/Dollars based on allocation rules documented
Benefits Selection
Benefits Selection Menus and Functionality
Statement of Account Menus and Functionality
My Details Menus and Functionality
Update Password Menus and Functionality
My Benefits Menu
My Claims Menus and Functionality
Underwriting Functionality (U/W Module)
Processing employee life event changes based on pro-ration rules, staff movement policies and workflows documented
Processing FSA claims submitted by employees
Recording underwriting (U/W) results and refund price tags based on point-to-point cash-to-cash logic
Setting up portal system
Setting up portal system based on Flex and Claim administration
Providing Marsh helpdesk service to employees
Providing Offline Employee Communications
Providing Employee Self-Service
HR Access (HR Module)
Reporting to Client
Reporting to Insurer
Reporting to Employee
Other Reporting

Appendix D: Personal Information Collection Statement

Client and Client's Employees Personal Information Collection Statement

1. It is often necessary for our current or prospective individual clients, or, where our clients are corporate or business entities, their individual representatives and employees (collectively referred to as "clients" and otherwise referred to as "client", "you" or "your") to provide to **Marsh Takaful Brokers (Malaysia) Sdn Bhd*** (hereinafter referred to as "MARSH", "we", "our" or "us", and references to Marsh include the appropriate Marsh Affiliate(s)) personally identifiable data about yourselves ("**Personal Information**") in connection with our business process execution, including delivery of services and/or products, preparation of proposals, provision of quotations, arranging takaful cover, managing claims, client relationship management and conducting internal conflicts checks. Such Personal Information may include information or data provided by you or other parties or from other source, and may include, but is not limited to, historical or existing data and/or data to be collected in the future. Such Personal Information may be subject to applicable data protection, privacy and other similar laws and may include copies and other details of identity documents, proof of address and other contact details, religious, philosophical or political affiliations, information concerning age, marital status, racial or ethnic origin, education, genetic or sexual life, physical or mental health or medical condition/diagnosis, dietary preference, commission or alleged commission of any offence or proceedings for any offence committed or alleged to have been committed, the disposal of such proceedings or the sentence of any court in such proceedings.

When you provide MARSH with Personal Information relating to your employees, dependents and/or other individuals that you represent, you will observe the provisions of any data protection or privacy legislation as applicable from time to time the extent applicable to this Agreement. This includes, without limitation: (i) an obligation, if any, for you to obtain any required consent(s) in respect of the transfer of information to MARSH by the provider or any third party relating to an identified or identifiable individual that is subject to applicable data protection, privacy or other similar laws and (ii) any obligation with respect to the use, disclosure and transfer by MARSH of personal information as necessary to carry out its obligations under this Agreement.

2. Personal Information you provide will be collected, used and otherwise processed by MARSH for the following purposes:
 - 2.1 client relationship management procedures, including any potential conflict checks as may be required;
 - 2.2 the delivery of services or products to the client;
 - 2.3 those purposes specifically provided for in any particular service or product offered by MARSH;
 - 2.4 conducting marketing and client profiling activities in connection with takaful and related services and products (including those provided by MARSH, other members of the Marsh, its Affiliates and selected third parties for the purpose of improving our services to the client or that we think may interest the client);
 - 2.5 credit assessments and other background checks of the client as MARSH may determine to be necessary or appropriate;
 - 2.6 MARSH's internal record-keeping;
 - 2.7 collection of outstanding payments from clients;

GENERAL TERMS OF ENGAGEMENT

- 2.8 prevention of crime (including but not limited to fraud, money-laundering, bribery);
 - 2.9 meeting any legal or regulatory requirements relating to MARSH's provision of services and products and to make disclosure under the requirements of any applicable law, regulation, direction, court order, by-law, guideline, circular, code applicable to MARSH or its Affiliates; and
 - 2.10 purposes ancillary or relating to any of the above (including but not limited to information relating to your takaful program for research, benchmarking and statistical analysis).
3. MARSH may provide or disclose this Personal Information to its Affiliates for the purposes stated in paragraph 2 above.

Collection and Disclosure

4. Personal Information provided to MARSH will generally be kept confidential but you hereby consent and authorize MARSH to collect, provide or disclose your Personal Information for the purposes stated in paragraph 2 above to:
- 4.1 any person to whom MARSH is compelled or required to do so under law or in response to a competent or government agency;
 - 4.2 relevant parties arranging takaful or providing claims services or benefits administration services or wellness services such as takaful companies, health maintenance organisations, agents and service providers (including but not limited to consultants, service call centres, market research and quality assurance companies),
 - 4.3 Marsh's Affiliates;
 - 4.4 government agencies and industry regulators;
 - 4.5 MARSH's auditors, accountants, lawyers or other financial or professional advisers; and
 - 4.6 such sub-contractors or third party service or product providers as MARSH may determine to be necessary or appropriate, in accordance with paragraph 2 and paragraph 7.
 - 4.7 Such person(s) as you may instruct or require.
5. You further consent to provide, and for your employer, insurer(s), health maintenance organizations, agents and/or third party service or product provider(s) to provide to MARSH your Personal Information for the purposes set out in paragraph 2 above.
6. Failure to provide such Personal information may result in MARSH being unable to provide clients with the services and/or products requested.

Safeguards

7. MARSH confirms that MARSH has implemented the appropriate administrative and security safeguards and procedures in accordance with the applicable laws and regulations to prevent the unauthorized or unlawful processing of your Personal Information and the accidental loss or destruction of, or damage to, your Personal Information.

GENERAL TERMS OF ENGAGEMENT

Data Transfer

8. Where MARSH consider it necessary or appropriate for the purposes of data storage or processing or providing any service or product on our behalf to you, we may transfer your Personal Information to an Affiliate or third party service or product providers within or outside the country in which MARSH is established, under conditions of confidentiality and similar levels of security safeguards.

Your Rights of Access and Correction

9. You have the right to request access to and correction of information about you held by MARSH and you may:
 - 9.1 check whether MARSH holds or uses your Personal Information and request access to such data;
 - 9.2 request that MARSH correct any of your Personal Information that is inaccurate, incomplete or out-of-date;
 - 9.3 request that MARSH specify or explain its policies and procedures in relation to data and types of Personal Information handled by MARSH; and
 - 9.4 communicate to MARSH your objection to the use of your Personal Information for marketing purposes whereupon MARSH will not use your Personal Information for these purposes; and
 - 9.5 withdraw, in full or in part, your consent given previously,

in each case subject to any applicable legal restrictions, contractual conditions, reasonable internal policies/procedures, a reasonable time period (in accordance with applicable laws) as well as, in the case of an access request, a reasonable fee (where permitted under applicable laws and as MARSH may notify you in writing upon receipt of your request).

10. Written requests for access to Personal Information or correction and/or deletion of Personal Information or for information regarding policies and procedures and types of Personal Information handled by MARSH may be sent to the privacycoordinator@marsh.com.

I have fully read and understood the terms and conditions set out in the Personal Information Collection Statement and consent to collection, use, transfer and processing of my Personal Information in accordance with the terms of this Personal Information Collection Statement.

Signature: _____

Name of Client Company: _____

Name of Employee: _____

Date: